

EXAMINATION MATERIAL ZUEB - 2022

ECONOMICS XI (COMMERCE)

SECTION "A" MULTIPLE CHOICE QUESTION

CHAPTER 1 NATURE AND SCOPE OF ECONOMICS	SUB TOPICS	 Definition, advantages and disadvantages of Adam Smith's definition of Economics Definition, advantages and disadvantages of Alfred Marshall's definition of Economics Definition, advantages and disadvantages of Lionel Robbins's definition of Economics Micro-Economics and Macro-Economics
	MULTIPLE CHOICE QUESTIONS	 Who is the pioneer of economics? (a) Robbins (b) Marshall (c) Adam Smith (d) Keynes Who wrote the "Principles of Economics"? (a) Adam Smith (b) Robins (c) Marshall (d) Keynes (e) Marshall (f) Robins (g) Marshall (g) Keynes Consumer's goods are used by a consumer? (a) Directly (b) Indirectly (c) Now and then (d) Never (e) Marshall (f) Never (f) Who introduce the economics as a science? (a) Marshall (b) Robbins (c) Adam Smith (d) Keynes (f) Problem of scarcity and choice is called? (a) Economic problem (h) Social problem (c) Political problem (f) Social problem (g) Ethical problem (g) Ethical problem (h) Human wants are? (g) Always fixed (h) Limited (c) Likely to decrease over time (d) Unlimited (f) Unlimited (g) The principles of Economics (h) Value and Capital (c) Economics of Labor (d) History of Economics

		8. Microeconomics concentrates:
		(a) In only poor countries
		(b) In a country that uses resources inefficiently
		(c) In all countries of the world
		(d) When society produces unimportant or silly goods9. Macroeconomic deals with:
		(a) How to buy groceries
		(b) Aggregate economic activity
		(c) Establishment of a new firm
		(d) Industrial activity
CHAPTER 2	SUB TOPICS	Definition of Production
		 Factors of Production and its characteristics
FACTORS OF		Relative importance of Factors of Production
PRODUCTION		Meaning of Division of Labor its Advantages and
		Disadvantages
	MULTIPLE	1. Land, labor, capital, and entrepreneurship
	CHOICE	(a) Economy
	QUESTIONS	(b) Infrastructure
		(c) Factors of production
	1 / ALCO	(d) Capital
		2. Total production divided by labor is?
		(a) Marginal production
	1. 1. 2. 1. 1. 1.	(b) Total production
		(c) Average production
		(d) None
		3. Factors of production are:
		(a) One
		(b) Two
		(c) Three
		(d) Four
		4. Reward of labor is called?
		(a) Wages
		(b) Rent
	March Contractor	(c) Interest
		(d) Profit
		5. Supply of the factors of production:
	700	(a) Changes opposite to price
	17 A.A.A.A.A.A.A.A.A.A.A.A.A.A.A.A.A.A.A.	(b) Changes in direction of price
		(c) Does not change with the price
		(d) Remain unchanged with the price
		6. A garbage truck driver is an example of which Factor o
		Production?
		(a) Labor
		(b) Land
		(c) Entrepreneurship
		(d) Capital

		 7. Which factor of production would you consider a lawn mower? (a) Labor (b) Land (c) Entrepreneurship (d) Capital
CHAPTER 3 DEMAND AND SUPPLY	SUB TOPICS	 Definition of Demand Law of Demand Change in Quantity Demanded with explanation and diagram Change in Demand with explanation and diagram Definition of Supply Law of Supply Change in Quantity Supplied with explanation and diagram Change in Supply with explanation and diagram Concept of Market Price and Buyer's Market and Seller's Market
	MULTIPLE	1. Slope of demand curve is normally?
	CHOICE	(a) Negative
Z . EXT		 (c) Negative & Positive (d) None 2. When price decreases then quantity demanded? (a) Increases (b) Decreases (c) Zero (d) Constant 3. When price falls then quantity supplied: (a) Extends (b) Contracts (c) Zero (d) Constant 4. Slope of supply curve is? (a) Negative (b) Positive (c) Zero (d) Fixed
		 (d) Fixed 5. Ceteris Paribus is defined as (a) Everything is variable (b) Other things are equal/constant (c) Factors can change (d) Factors can change if organization needs 6. The equilibrium price clears the market it is the price ar which? (a) Everything is sold (b) Buyers spend all their money (c) Quantity demanded equals quality supplied (d) Sellers collect all the money

		 (a) Incomes (b) Prices of related goods (c) Tastes (d) Prices of the good 8. Demand is related to: (a) A given price (b) A given time period (c) Given price and period (d) Given person 9. The law of demand states that: (a) a decrease in the price of a good shifts the demand curve leftward. (b) other things remaining the same, the higher the price of a good, the smaller is the quantity demanded. (c) other thing remaining the same, the higher the price of a good, the larger is the quantity demanded. (c) other thing remaining the same, the higher the price of a good, the larger is the quantity demanded. (d) an increase in the price of a good shifts the demand curve leftward. 10. At price above market price, quantity demanded is quantity supplied. (a) equal to (b) more than (c) less than (d) intersects 11. At price below market price, quantity demanded is quantity supplied. (a) equal to (b) more than (c) less than (d) intersects
CHAPTER 4 ELASTICITY OF DEMAND AND SUPPLY	SUB TOPICS	 Price Elasticity of Demand Degrees of Price Elasticity of Demand with explanation and diagram Price Elasticity of Supply Degrees of Price Elasticity of Supply with explanation and diagram
	MULTIPLE CHOICE QUESTIONS	 1. Elasticity of Demand for basic necessities is? (a) More (b) Less (c) Perfect (d) All 2. Elasticity of demand for industrial goods? (a) More (b) Less (c) Equal (d) Zero



	3. Suppose that a 2% increase in price results in a 6%
	decrease in quantity demanded. Demand will be:
	(a) Elastic
	(b) Inelastic
	(c) Unit Elastic
	(d) Perfectly Elastic
	4. Suppose that a 7% increase in price results in a 6%
	decrease in quantity demanded. Demand will be:
	(a) Elastic
	(b) Inelastic
	(c) Unit Elastic
	(d) Perfectly Elastic
	5. The price elasticity of demand measures
	(a) the slope of a budget curve.
	(b) how often the price of a good changes.
	(c) the responsiveness of the quantity demanded to
¢	changes in price.
Ŀ	(d) how sensitive the quantity demanded is to changes in
	demand.
	6. The income elasticity of demand measures
-	(a) the slope of a budget curve.
đ	(b) how often the price of a good changes.
h	(c) the responsiveness of the quantity demanded to
	changes in income.
2	(d) how sensitive the quantity demanded is to changes in
	demand.
	7. The cross elasticity of demand measures
	(a) the slope of a budget curve.
	(b) how often the price of a good changes.
	(c) the responsiveness of the quantity demanded to
	changes in price of other goods.(d) how sensitive the quantity demanded is to changes in
1	demand.
Ц	demand.
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CHAPTER 5		Definition of Utility
		Definition of Total Utility
UTILITY	SUB TOPICS	• Definition of Marginal Utility
ANALYSIS		Law of Diminishing Marginal Utility
	MULTIPLE	1. When total utility is increasing then marginal utility is 2
	CHOICE	(a) Negative
	QUESTIONS	(b) Positive
		(c) Decreases
		(d) Zero
		2. At point of saturation total utility is maximum but
		marginal utility is?
		(a) Less
		(b) Negative
		(c) Zero
		(d) Very much
		3. Slope of marginal utility curve is?
		(a) Negative
		(b) Positive
		(c) Zero (d) Fixed
		4. Utility refers to:
		(a) Want satisfying power of a commodity
		(b) Price paid by the consumer
		(c) Satisfaction more than price
		(d) Real satisfaction more than price
		5. This is not the limitation of Law of Diminishing
		Marginal Utility:
		(a) Reasonable quantity
		(b) Reasonable time
		(c) Rational consumer
		(d) Income of the consumer
		6. The increase in the quantity consumed of the good by
		the consumer beyond the satiation point has a/an
		effect on the total utility.
		(a) Income
		(b) Positive
		(c) Adverse
		(d) Substitution
		7. Law of Equi-Marginal Utility is also known as:
		(a) Law of Supply
		(b) Law of Substitution
		(c) Law of Diminishing Marginal Utility
		(d) Law of Diminishing Returns

CHAPTER 6 OUTPUT, COST AND REVENUE ANALYSIS AND MARKET COMPETITIONS	SUB TOPICS	 Definition of Total Output, Marginal Output, Average Output Definition of Fixed Cost, Variable Cost, Total Cost, Marginal Cost, Average Cost Definition of Total Revenue, Marginal Revenue, Average Revenue Law of Increasing Returns Law of Constant Returns Law of Diminishing Returns Characteristics of Perfect Competition Characteristics of Monopoly
	MULTIPLE	1. Major aim of a firm is?
	CHOICE	(a) Profit earning
	QUESTIONS	(b) Employment provision
		(c) Production
		(d) More National income
		2. Change in the total cost due to next production?
		(a) Average cost (b) Total Utility
		(b) Total Utility(c) Marginal cost
11		(d) Marginal Utility
		3. Marginal return, according to the law of diminishing
		return?
11 1 10 10		(a) Increases
		(b) Decreases
		(c) Constant
		(d) Negative
		4. Average fixed cost, according to the law of diminishin
10000000		return?
		(a) Falls
		(b) Increases
		(c) Constant (d) Positive
		5. No close substitute of the product?
		(a) Vegetable market
		(b) Grain market
		(c) Perfect competition
		(d) Monopoly
		6. Average revenue, marginal revenue and price are equa
		in?
		(a) Perfect competition
		(b) Monopoly
		(c) Consumer's equilibrium
		(d) Firm's equilibrium7. Other name of law of increasing return is?
		(a) Law of diminishing cost
		(a) Law of diminishing cost (b) Law of increasing cost
		(c) Law of constant return



	8. In which time period all four factors of production are
	variable?
	(a) Short run
	(b) 10 years
	(c) 20 years
	(d) Long run
	9. Economies of scale represents the:
	(a) Rising average cost
	(b) Constant average cost
	(c) Falling average cost
1000	(d) Positive average cost
	10. In perfect competition, Firm maximizes it profit when
	total cost is total revenue.
	(a) Greater than
	(b) Lower than
	(c) Equal to
	(d) Less than and equal to
(A E)	11. In Monopoly the demand curve of firm is
6	(a) Upward sloping
1 . M	(a) Opward sloping (b) Downward sloping
	(c) Horizontal
10.24	(d) Vertical
	12. Name a market that is characterized by a small number
	of producers who often act together to control the supply
	of a particular good and its market price?
	(a) Oligopoly
	(b) Monopoly
	(c) Oligopsony
1.00	(d) Grey market
S	13. Under perfect competition:
	(a) $AC = AVC$
	(a) $AC = AVC$ (b) $AR = AC$
	(c) $AR = MC$
	$(d) \mathbf{AR} = \mathbf{MR}$
1995 - Maria	14. A firm should shut down in the short run if it is not
A	covering its:
V 2	(a) Variable cost
T	(b) Fixed cost
	(c) Total cost
	(d) Explicit cost (money outlays)
	15. The following are key features of a monopoly, EXCEPT:
	(a) diseconomies of scale.
	(b) no close substitutes.
	(c) influence over price.
	(d) barriers to entry.
	16. A monopoly firm, in the long run, is earning:
	(a) Normal profit
	(b) Super normal profit
	(c) Abnormal loss
	(d) Exiting the market

	110	 17. A perfectly competitive firm, in the long run, is earning: (a) Normal profit (b) Super normal profit (c) Abnormal loss (d) Exiting the market 18. Price discrimination cannot be practiced by: (a) Monopoly (b) Perfect Competition (c) Monopolistic Competition (d) Oligopoly 19. A barrier to entry is: (a) an open door. (b) the economic term for diseconomies of scale. (c) illegal in most markets. (d) anything that protects a firm from the arrival of new competitors.
CHAPTER 7 NATIONAL INCOME AND ITS MEASUREMENT	SUB TOPICS	 Concept of Gross Domestic Product Concept of Gross National Product Concept of Net National Product Concept of National Income Concept of Personal Income Concept of Disposable Income Methods of Measuring National Income Circular Flow of National Income (Two Sector Economy)
	MULTIPLE CHOICE QUESTIONS	 Gross national product minus depreciation is equal to? (a) Gross adomestic product (b) Net national product (c) National income (d) Personal income Payment made without exchange of goods and services? (a) Legal payment (b) Transfer payment (c) Monetary payment (d) Gratuity payment (d) Gratuity payment (e) Monetary payment (f) Gratuity payment (g) Annual average income of the population of a country is called? (a) Net national income (b) Net domestic income (c) Disposable income (d) Per capita income (e) Two year (f) Two year (c) Three year (d) Four year (e) Three ses (b) Falls (c) No change



CHAPTER 8		Definition of Money
	SUB TOPICS	Functions of Money
MONEY	SUB TOPICS	Barter Exchange and its Problems
		Characteristics of Good Money
	MULTIPLE	1. Currency note of five thousand in Pakistan is?
	CHOICE	(a) Metallic money
	QUESTIONS	(b) Credit money
		(c) Paper money
		(d) Near money
		2. Problem in barter system?
		(a) Surplus goods
		(b) Lack of double coincidence
	1/	(c) Language Problem
		(d) Shortage of goods
		3. There is positive relationship between price and quantit
	OY /	of money?
		(a) Banking
		(b) Quantity theory of money
		(c) Deflation(d) Purchasing power
		4. Which property the paper money does not possess:
	107510	(a) Acceptability
		(b) Divisibility
		(c) Durability
		(d) Portability
		5. A saving account in a bank represents the function of
		money:
		(a) A measure of value
		(b) A medium of exchange
	A CALL & ME	(c) A standard for deferred payments
		(d) Store of value
		6. A student records her income and spending for past
		month, she uses the function of money
		(a) Medium of exchange
	Also.	(b) Standard of deferred payments
	111	(c) Store of value
	1111	(d) Unit of account
		7. Which property paper money does NOT Possess:
		(a) Acceptability(b) Divisibility
		(c) Durability
		(d) Portability
		8. Anything used as money must be:
		(a) Fixed in value
		(b) Fixed in supply
		(c) Legal tender
		(d) Readily acceptable

		9. Which is NOT a desirable characteristic of money?
		(a) Portable
		(b) Uniform
		(c) Easily recognized
		(d) Easily duplicated
		10. Money material should be:
		(a) Abundant
		(b) Scarce
		(c) Beautiful
		(d) Heavy
		11. This is not the function of money:
		(a) Make demand and supply equal
		(b) Store of value
		(c) Medium of exchange
		(d) Measure of value 12. Barter has the defect:
	AV /	
		(a) Goods exchanged are of inferior quality (b) Goods cannot be exchanged for services
		(b) Goods cannot be exchanged for services(c) Lack of common measure of value
		(d) Goods are available in the market
CHAPTER 9		Definition of Finance
		Meaning of Tax
FINANCE AND TAXES	SUB TOPICS	Canons of Taxation
	MULTIPLE	1. Burden of tax cannot transfer to any other?
	CHOICE	(a) Proportion tax
	QUESTIONS	(b) Indirect tax
		(c) Direct tax
		(d) Regressive tax
		2. Rate of tax is constant?
		(a) Indirect tax
	C Carlos Co	(b) Proportionate tax
		(c) Local tax
		(d) Regressive tax
		3. Burden of tax cannot transfer to any other?
	169.	(a) Proportion tax
	C/A .	(b) Indirect tax (c) Direct tax
		(d) Regressive tax
		4. Who described the principles of taxation?
		(a) Marshall
		(b) Robbins
		(c) Keynes
		(d) Adam Smith
		5. Taxes are levied to:
		(a) Penalize people
		(b) Provide direct benefits to tax payers
		(c) Provide general benefits for the people
		(d) To accumulate funds

		6. Taxes on commodities are:
		(a) Direct taxes
		(b) Indirect taxes
		(c) Progressive taxes
		(d) Proportional taxes
		7. It is direct tax:
		(a) Excise tax
		(b) Sales tax
		(c) Income tax
		(d) Custom duty 8 Which of the following is NOT the objective of
		8. Which of the following is NOT the objective of
		taxation?
		(a) to rise in government revenue
		(b) to create civic sense
		(c) to protect foreign industry(d) to control inflation
		9. Which of the following is NOT the quality of a good tax
		system?
		(a) Canon of equality
	11/1CB	(a) Canon of certainty
		(c) Political advantage
	107-110	(d) Instrument of Economic growth
11		Concept of Inflation
		Concept of Deflation
CHAPTER 10		Concept of Disinflation
·	SUB TOPICS	Concept of Low Inflation
INFLATION		Concept of High Inflation
		Concept of Hyper Inflation
		Concept of Stagflation
18.12	MULTIPLE	1. Prices in deflation?
	CHOICE	(a) Increase
	QUESTIONS	(b) Fall
		(c) No change
		(d) Zero
		2. Prices in inflation?
	111	(a) Falls
	50 A.M.	(b) Increases
		(c) Fixed
		(d) Zero3. Prices in dis-inflation?
		(a) Falls rapidly(b) Increases rapidly
		(c) Increases but the rate of inflation decreases
		(d) Decreases until reaches Zero
		4. There is relationship between money supply
		and inflation.
		(a) Positive
		(b) Negative
		(c) Independent
		(d) depends on the situation but mostly negative



CHAPTER 11 INTERNATIONAL TRADE	SUB TOPICS	Meaning of Domestic TradeMeaning of International Trade
		Advantages and Disadvantages of International TradeConcept of Balance of Trade
		Concept of Balance of Payment
• ZIAL	MULTIPLE	1. Who present the absolute advantage theory of
	CHOICE	international trade?
	QUESTIONS	(a) Ricardo
		(b) Malthus
		(c) Adam Smith
		(d) Pigou
		2. Buy goods and services from other countries?
		(a) Aid
		(b) Exports
		(c) Imports
		(d) Regressive
		3. Sell goods and services to other country?
		(a) Aid
		(b) Exports
		(c) Imports
		(d) Balance of trade
		4. If exports are more than of imports then situation named as?
		(a) Surplus balance
		(b) Deficit balance
		(c) Equilibrium
		(d) Foreign trade
		5. Which is NOT an advantage of international trade?
		(a) Export of surplus production
		(b) Import of defense material
		(c) Dependence on foreign countries
		(d) Availability of cheap raw materials
		6. Term of trade of a country show:
		(a) Ratio of goods exported and imported
		(b) Ratio of import duties
		(c) Ratio of prices of exports and imports (d) Patie of goods imported and exported
		(d) Ratio of goods imported and exported7. What would encourage trade between two countries?
		(a) Different tax system
		(b) Frontier checks
		(c) National currencies
		(d) Reduced tariffs
		8. It is drawback of protection:
		(a) Consumers have to pay higher prices
		(b) Producers get higher profits
		(c) Quality of goods may be affected
		(d) All of the above

9. Which of the following is international trade?
(a) Trade between provinces
(b) Trade between regions
(c) Trade between countries
(d) Trade between cities
Meaning of Business Cycle
• Phases of Business Cycle with explanation
LTIPLE 1. In which phase of trade cycle crimes are more?
HOICE (a) Depression
ESTIONS (b) Recovery
(c) Boom
(d) Recession
2. Economy suffers from backwardness?
(a) Recession
(b) Depression
(c) Boom
(d) Recovery
3. Phases of trade cycle are:
(a) One
(b) Two
(c) Three
(d) Four
4. A recession is?
(a) A period of declining prices.
(b) Period of declining unemployment
(c) A period during which aggregate output declines
(d) A period of very rapidly declining prices.
5. Depression is a drastic decline in a national or
international economy. Its characteristic is
(a) Decreasing business activity
(a) Decreasing business activity (b) Falling prices
(c) Unemployment
(d) All of these
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